

**NEC**

**NEC America, Inc.**

Facsimile  
1600 Wilson Blvd., Suite 1303  
Arlington, Virginia 22209  
(703) 276-8191

DD/A REG  
83-4806

October 28, 1983

DD/A REGISTRY

90-6

Harry E. Fitzwater  
Deputy Director for Administration  
Central Intelligence Agency  
National Security Council  
Washington, D.C. 20505

RE: INSTANTANEOUS COMMUNICATION

The age of instant information is upon us. The President and other government officials must receive correct information in exact legible format immediately. NEC Facsimile can accomplish this NOW.

Crisp, clear copy can be received in twenty (20) SECONDS. An exact duplication of the original form from across the ocean, the country, or the street -- instantly.

Facsimile transmissions have changed drastically in the past few years. Please take a moment to glance over the enclosed information to see some of the product innovations. Give me a call and let's discuss how NEC will increase the speed and quality with which you receive information, as well as the monetary savings you will realize.

Sincerely,

[Redacted Signature]

Federal Government Marketing Manager

WFB/ved

Enclosures: Matrix 10/05/83 with GSA Contract Number  
Brochures: II-D, III-S, III-T, III-C

STAT

GS-00K-8601 S 0258

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NEC FACSIMILE FEATURES  
M A T R I X

	NEFAX 8	II-D	III-S/E	III-T	III-C
GROUP I	6 MIN	6 MIN	6 MIN	-----	-----
GROUP II	3 MIN	3 MIN	3 MIN	3 MIN	3 MIN
GROUP III	-----	-----	40 SEC	20 SEC	20 SEC
THERMAL PRINT	X	X	X	X	-----
ELECTROSTATIC PRINT	-----	-----	-----	-----	X
DATA INTERFACE (PRINTER)	-----	OPT'L	-----	OPT'L	OPT'L
RS232	-----	-----	-----	OPT'L	OPT'L
WHITE SKIP	X	-----	X	X	X
BLOCK SKIP	-----	X	-----	-----	-----
SUCCESSFUL TRANSMIT MARK	-----	X	-----	X	X
DATE HOUR MIN PHONE #	-----	X	X	X	X
LINE DENSITY SCAN	-----	-----	-----	X	X
AUTO FALL BACK/STEP FORWARD	-----	-----	X	X	X
AUTOMATIC DOCUMENT LOAD	-----	40	30	40	40
PASSWORD ID	-----	X	-----	X	X
SEND & RECEIVE ON SAME CALL	-----	-----	-----	X	X
VERBAL COMMUNICATION	X	X	X	X	X
PRINTS LOG	-----	-----	X	X	X
TOTALLY SELF DIAGNOSTIC	-----	X	X	X	X
INSTANT 800# RESPONSE	X	X	X	X	X
REDUCTION CAPABILITY	-----	X	X	X	X
FULL FEATURED COPIER	X	X	X	X	X

## GSA PRICING

III-S

RENTAL - MONTHLY COST - FAX	-----	110	125	160	340	115
DATA INTERFACE	-----	25	---	35	35	---
SPEED DIALER	-----	10	10	10	10	10
PURCHASE - FAX COST	1990	3600	4000	5400	8500	3800
DATA INTERFACE	-----	500	---	700	700	---
SPEED DIALER	-----	140	140	140	140	140
INSTALLATION/ TRAINING	-----	100	125	125	150	125
SERVICE AFTER WARRANTY PERIOD	-----	400	600	600	800	600
STARTER KIT	60	90	90	90	115	90

10/05/83